

## Expert QA with William Spizman of RSM

### How does your transaction practice support private equity firms?

#### William Spizman, RSM:

Our transaction professionals help private equity firms to buy and sell middle- market companies. We also provide audit and tax expertise for their portfolio companies. Other specialists assist with IT and performance improvement. It's a well-rounded team.

I'm regularly approached by firms interested in our expertise with buy-side due diligence of food-and-beverage companies. Our broad capabilities help us identify and address many of the issues that come up during a transaction.

That range of expertise is also an advantage post-acquisition. We provide audit, tax and consulting services during the ownership period. When it comes time to exit, we're partners in the process, whether it's focusing on the quality of earnings, tax planning, or working capital considerations—anything that helps the client create maximum value.